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Maryland pension scheme includes Thoma Bravo, Apollo, Silver Lake in \$1.1bn of new commitments

Private Equity Wire

September 27, 2022

The Maryland State Retirement & Pension System has included private equity firms Thoma Bravo, Apollo, Silver Lake in its latest \$1.1 billion of investment commitments, according to a report by PE Insights.

The \$64.6 billion pension fund has allocated \$125 million to Thoma Bravo's new software-focused private equity fund, which secured a \$600 million commitment from CalPERS earlier this month, while Apollo's Fund X, which has a target size of \$25 billion, also secured a \$125 million commitment, as did Silver Lake Partners VII, which is aiming to surpass the \$20 billion raised for the firm's Fund VI at the start of last year.

Additional allocations include \$100 million commitments to Hg's Saturn 3 buyout fund, which past its \$8.5 billion target last month, and Bridgepoint's Europe VII vehicle.

Hg's mid-cap Genesis 10 fund meanwhile, received \$90 million, Wind Point Partners X \$80 million, and healthcare investor 1315 Capital's Fund III \$40 million.

Finally, Ares Management secured a \$150 million commitment for its first fund targeting.

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Pennsylvania Pension Fund Down \$3B; Losses Expected to Continue

By Joseph N. DiStefano

The Philadelphia Inquirer

Sept. 26, 2022

(TNS) — The drop in global stock and bond values has shaved about \$3 billion off the Pennsylvania State Employees' Retirement System (SERS) during the second quarter, staff and consultants warned trustees in Thursday's investment meeting.

The fund was worth \$34.5 billion at midyear, down from \$38 billion three months before, after counting an 8.5 percent investment loss for the quarter, along with payouts to 130,000 pensioners, and ongoing contributions from taxpayers and 100,000 state workers — lawmakers, judges, college staff, corrections officers, troopers, social workers — who hope to retire someday with pensions from the system.

The fund posted the decline as legislators have been weighing how to cope with pressure to boost pensions for more than 70,000 older state and public school retirees, whose last "cost of living allowance" increases took effect in 2004. Their pension checks, unchanged since that time, are losing pricing power after food, fuel, and other prices rose earlier this year at the fastest rate since the early 1980s.

Stocks-and-Bonds Double Whammy

SERS's U.S., foreign, and "emerging market" stocks all fell sharply in the three months ended June 30 (by around 17 percent, 15 percent, and 13 percent, respectively). The system's bonds, though long regarded as a hedge whose value tends to rise when stocks are down, instead lost nearly 5 percent. And its commodities (whose value SERS ironically reports under the euphemism "inflation protection") were down 7 percent for the quarter ended June 30 as well.

Private-equity investments were down a comparatively modest 1 percent, while real estate was up nearly 4 percent. But SERS staff and advisers, led by chief investment officer James Nolan, warned that those asset values, as reported, benefited from accounting practices that tend to delay actual value changes, and warned they would likely lose value later this year.

Left unspoken: the threat that such losses could keep SERS from reaching its yearly investment return target of 7 percent, potentially requiring an increase in its annual "employer contribution" from taxpayers — currently at \$2 billion — to keep its \$19 billion assets-to-liabilities deficit from getting bigger.

Nolan blamed falling investment values on "the Russian situation, which is just getting worse," a reference to the invasion of Ukraine, along with inflation, which he attributed to the government's high spending during the peak pandemic years, and the Federal Reserve's rising interest rates, meant to curb price inflation.

The system is dealing with what amounts to a stocks-and-bonds double whammy. Since stocks account for nearly half of SERS's investments, "we usually rely on [bonds] to move in the opposite direction,"

Nolan said. So the drop in the value of existing bonds, as their low yields compare unfavorably to new debt priced at today's higher interest rates, is an "unfortunate circumstance," he said.

To be sure, higher bond yields will eventually boost returns, as SERS's managers buy more of the newer bonds, noted Thomas H. Shingler, of Callan LLC, one of SERS's investment advisers.

But mostly, "there haven't been very many places to hide," Shingler added.

Real estate returns are still "very strong," and private equity has not lost as much value as public shares — but "we expect those to cool," he said. Shingler said inflation will likely drive up commodity prices, but warned against betting too much on those "very volatile" assets.

New Investment Recs

What should SERS do with its available cash? Staff recommended two new investments, both managed by companies that already handle other money for SERS.

One recommendation was for Ardian Secondaries Fund IX LP (and a related "Ardian Sidecar Co-Investment" fund). The Paris-based Ardian group, which says it invests around \$80 billion, offers SERS "a different kind of private-equity fund, vs. our usual technology focus or industrial focus," said Glenn Becker, the suburban Philadelphia investor who heads SERS's investment committee.

This latest Ardian fund is a scavenger among private-equity funds, at a time when many large investors are selling those investments in private companies to raise cash.

The fund's strategy, according to its founder, Dominique Senequier, is to buy nonpublic companies from buyout funds, at bargain discounts, and hold them until they can be sold profitably.

"We are the largest buyer in the market," Senequier added, "and we focus on the largest transactions" in Europe and Asia, as well as the U.S.

Compared with other private-equity funds, Ardian "doesn't have as high-return expectations, but it's a 'volatility damper'" whose price is less likely to jump around with the latest market trends, Becker added.

If that sounds like lowered expectations for a tough market, that's what the board was looking for: Trustees voted unanimously, 11-0, to send Ardian \$150 million.

A second recommendation was issued for Oak Street Capital Real Estate Capital Fund VI. The Oak Street Capital group, based in Pittsburgh, was recently acquired by Chicago-based Blue Owl Capital.

Acknowledging that "real estate may be seeing some tougher times," Oak Street managing director Gary Rozier assured trustees that the firm has "historically done well in times of disruption," and that it was a good time to be investing new money in properties.

The team added little detail about the impact on its investments of the U.S. real estate industry's shift, from the office and retail projects that yielded big profits in the 2010s to the post-pandemic delivery service warehouses and apartments, that have lately generated the highest profits and the most investor interest.

The two Republican legislators on the board, which is dominated by appointees and legislative allies of Gov. Tom Wolf, a Democrat, said the presentation wasn't enough to win their support.

Trustees voted 9-2 to invest \$75 million in the new Oak Street fund. State Rep. Paul Schemel (R., Franklin) voted no on Oak Street, as did State Sen. John DiSanto (R., Dauphin).

The trustees will review those investments and ratify their decisions at SERS's next regular board meeting, Sept. 29.

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